

Entrepreneurship

Course Name	Course type (credit/hours)	Elective course(3/3)		Course code	I065
	Target students Division/major/grade	Business Administration/Sophomore		Opening semester	2019 2ND SEMESTER
	Class time and classroom	Mon D(JH104)Thu D(JH104)		English Grade	A(100%English)
Reference to this course	Prerequisite courses				
	Related basic courses				
	Recommended concurrent courses				
	Related advanced courses				
Instructor	Name (title/division)	kyungho kim (Associate Professor, Business Administration)			
	Office Room Number	다산관405-1호	Office phone Number	3672	e-mail
	Office hours		Homepage address		
Teaching Assistant	Name (title/division)				
	Office Room Number		Office phone Number		e-mail

1. Introduction

This class deals with entrepreneurial processes such as embodying new idea, recognizing opportunity and potential market, business planning, financing, building powerful entrepreneurial team, the growth of entrepreneurial company, and other issues related to entrepreneurial process. In specific, we focus on teaching primary concepts and tools necessary to understand entrepreneurial process and then on writing a business plan. A concise, well-written business plan is the best way to communicate with customers, investors, and other stakeholders in question. To increase the efficiency of this class, students are required to read assigned book chapters and sub-materials, analyze cases, actively participate in class discussion as an individual or a team, and do a semester-long project (i.e., writing a business plan). To additionally increase indirect hands-on knowledge about entrepreneurial process, we will invite guest speakers who already made a big success.

2. Course Objectives

<경영학교육인증 교과목 학습성과>

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5. Support Systems in Use

<input checked="" type="checkbox"/> AjouBb	<input type="checkbox"/> automatic recording system	<input type="checkbox"/> web-based assignment
<input type="checkbox"/> cyber lecture	<input type="checkbox"/> online content	
<input type="checkbox"/> class behavior analyzing system	<input type="checkbox"/> others	

6. Teaching Tools

<input type="checkbox"/> PBL(Problem Based Learning)	<input checked="" type="checkbox"/> CBL(Case Based Learning)	<input type="checkbox"/> TBL(Team Based Learning)
<input type="checkbox"/> UR(Undergraduate Research)	<input type="checkbox"/> FL(Flipped Learning)	<input type="checkbox"/> DSAL(Data Science Active Learning)
<input type="checkbox"/> others		

7. Knowledge and ability required for taking this course

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8. Method of Evaluation

Evaluation Item	The Number of Times	Evaluation Proportion	Remarks
Attendance			
midterm exam		30	Midterm
final exam			
quiz			
presentation		30	Fianal Team Project
discussion		30	In class participation
homework		10	Team Case Presentation (Each team will be assigned to present one or two CASE study during the semester)
etc			
study hours			

9. Textbook and supplementary material

Main/Sub	Title (Web-site)	Writer	Publisher	Publication year
Main	Entrepreneurship	William Bygrave & Andrew Zacharakis	John Wiley & Sons, Inc	2011

10. Class system and Class shedule

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< Class Schedule >

* language : K-korean, E-English

Weeks	Topics	language	Instructor	Teaching Method	Evaluation Method	Matter to be prepared
1	Introducing Entrepreneurship	E	kyungho kim	Lecture/Discussion		Reading Material
2	Entrepreneurial Process	E	kyungho kim	Lecture/ Case Analysis		Reading Material/ CASE
3	Recognition of Opportunity	E	kyungho kim	Lecture/Discussion		Reading Material
4	Understanding Business Modeling	E	kyungho kim	Lecture/ Case Analysis		Reading Material/ CASE
5	Entrepreneurial Marketing	E	kyungho kim	Lecture/ Case Analysis		Reading Material/ CASE
6	Idea Presentation for Team Project	E	kyungho kim	Team Presentation		Simple presentation material for team final presentation
7	Foundation of Entrepreneurial Team/ Developing Business Plan	E	kyungho kim	Lecture/ Case Analysis		Reading Material/ CASE
8	Mid-Term	E	kyungho kim		Written test will be executed in class	Review class materials before mid-term exam

< Class Schedule >

* language : K-korean, E-English

Weeks	Topics	language	Instructor	Teaching Method	Evaluation Method	Matter to be prepared
9	Team Project Development	E	kyungho kim	Meeting with Professor		Individual team's project is checked with Professor
10	Presentation of Marketability Analysis of Team Product (or Service)	E	kyungho kim	Lecture/Guest Speaker		Reading Material/ Special Lecutere form Guest Speaker
11	Understanding Financial Statements	E	kyungho kim	Lecture/ Case Analysis		Reading Material/ CASE
12	Financing for Starting and Growing Businesses	E	kyungho kim	Lecture/ Case Analysis		Reading Material/ CASE
13	Debt and Other Forms of Financing	E	kyungho kim	Lecture/ Case Analysis		Reading Material/ CASE
14	Entrepreneurial Growth / Legal Issues and Intellectual Property	E	kyungho kim	Lecture/ Case Analysis		Reading Material/ CASE
15	Team Project Presentation	E	kyungho kim	Presentation		Presentation Material/ Business Plan
16	Final Exam	E	kyungho kim		Final exam will be substituted with team final project	

11. Other items of notification